

Message Text

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PAGE 01 STATE 197852

63
ORIGIN COME-00

INFO OCT-01 AF-10 ISO-00 EB-11 RSC-01 /023 R

66631
DRAFTED BY:COMM/OIM/AF244:MLMANLEY
APPROVED BY:EB/OCA/REP:GPWILSON
COMM/OIM/AF244:TFFIEDLER/SKMILLER
COMM/OED/265:DGILPATRICK
COMM/BCABP:OBRA:465:JBUCK(PHONE)
STATE/AF/E:TBURKE(PHONE)

----- 017488

R 042139Z OCT 73
FM SECSTATE WASHDC
TO AMEMBASSY LUSAKA

UNCLAS STATE 197852

E.O. 11652: N/A
TAGS: BEXP, ZA

REF: LUSAKA 1770

SUBJ: RESTRICTIVE AGENCY AGREEMENTS

1. COMMERCE PASSED SUBSTANCE OF REFTEL TO BAXTER LABORATORIES, DEERFIELD, ILLINOIS. ACCORDING TO HARRY BIERMA, MANAGER OF DISTRIBUTION, INTERNATIONAL DIVISION, BAXTER (U.S.) HAS BINDING AGREEMENT WITH SOUTH AFRICAN AGENT.

2. BAXTER SPOKESMAN TOLD COMMERCE U.S. FIRM UNAWARE OF CURRENT IMPLICATIONS OF AGENCY AGREEMENT AS POINTED OUT IN REFTEL.

3. U.S. FIRM ASSURED COMMERCE OF ITS CONTINUING INTEREST IN SUPPLYING ZAMBIAN MARKET.

4. BAXTER (U.S.) WILL ASK SOUTH AFRICAN AGENT TO SUBMIT FULL REPORT OF SITUATION.

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5. COMMERCE APPRECIATES POST'S ALERTNESS IN REPORTING

PROBLEM OF RESTRICTIVE AGREEMENTS. DOES POST WISH COM-
MERCE TO CALL TO TO ATTENTION OF OTHER SUPPLIERS OF
ELECTROLYTE SOLUTIONS FOR TRANSFUSIONS? PORTER

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NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 04 OCT 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973STATE197852
Document Source: CORE
Document Unique ID: 00
Drafter: COMM/OIM/AF244:MLMANLEY
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731050/aaaabkll.tel
Line Count: 64
Locator: TEXT ON-LINE
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: LUSAKA 1770
Review Action: RELEASED, APPROVED
Review Authority: izenbei0
Review Comment: n/a
Review Content Flags:
Review Date: 10 DEC 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <10-Dec-2001 by chappeld>; APPROVED <07 MAR 2002 by izenbei0>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: n/a
TAGS: BEXP, ZA
To: LUSAKA
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005